

Academic Sales Consultant – Ireland And Scotland

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Company: Personnel Selection

Location: United Kingdom

Category: other-general

Job Description:

Personnel Selection are excited to be working alongside our award-winning, market-leading client. We are recruiting for an Academic Sales Consultant and the role will be based remotely in Scotland or Ireland.

The successful person for this role will be a recent Graduate with some sales or service experience and a full driving license. This is an exciting opportunity to join a business who offer extensive training and mentorship, along with a market-leading Sales Skills Programme delivered and accredited under the UK Governments Apprenticeship Levy programme.

Benefits included with this role include:

- Salary between £26-28K depending upon experience and qualifications
- £10K OTE Bonus
- £4.7K Car allowance
- 23 days annual leave rising to 26 after a years' service
- Private healthcare
- Company pension
- Additional wellness day given at the companies discretion (3 days over Christmas break)
- Employee assistance Program
- Many other benefits!

The purpose of the role is to promote key company products and solutions in Higher Education institutions in the assigned sales territory, to maximize revenue and achieve agreed annual sales goals, through all channels but primarily through direct sales of new

digital solutions to universities.

Please note, there will be weekly travel throughout the territory with occasional overnight stays as required. Limited National/International travel to Regional and EMEA sales meetings as required.

If you are a recent Graduate, with excellent interpersonal skills, technical astuteness and commercial awareness, this could be an amazing opportunity for you to kick-start your career!

Please do send your CV for review ASAP!

Job Skills:

Details:

Ref:6331/178

Type: Permanent

Location:Remote

Industry:Commercial

Salary:£26k - 28k per year + £10k bonus, £4700 car allowance and excellent benefits

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