

United Kingdom Jobs Expertini®

Account Director Sales - AdTech

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Company: Ultimate Asset

Location: London Area

Category: other-general

Account Director Sales - AdTech:Salary - £55-65K + commission The opportunity: I'm recruiting for a genuinely top business in the world of Online Advertising, they're omnichannel video specialists with a world renowned product and excellent reputation! They offer both upper and lower funnel solutions and are growing their commercial team.They're growing in the UK and hiring a seller to look after IPG Mediabrands, who can hit ground running and deliver revenue with a warm agency patch that knows their product well. You'll be a salesperson with a strong background in online advertising, a good network with Media Agencies (Ideally across Mediabrands)You'll bring an excellent understanding of consultative selling within a digital media context. You'll be able to understand advertisers needs and help collaboratively build solutions to help achieve their KPI's. You'll be a strong presenter and great at building relationships with relevant agency stakeholders. Ideally knowledgeable about online video and programmatic solutionsInterested in learning more? Apply here to find out more!

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