

Account Director

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Company: Exertis

Location: United Kingdom

Category: other-general

We are looking for a highly motivated Account Director to join the team based in Basingstoke with a competitive salary DOE. The successful candidate will be managing our Kingfisher Account and will be joining an established account management and support team. Reporting to the General Manager, you will be responsible for managing and nurturing existing relationships within the customer's business and becoming 'Our Partner's Best Partner'.

Your Day-to-Day

Long and short term strategic execution of the Kingfisher Account

Working to ensure day to day responsibilities and SLAs are met

Representing Exertis in front of the customer

Providing value adding services to meet customer needs

Building and nurturing strong relationships across other teams such as sales and commercial

Role Requirements

Experience in Account Management or Senior Account Manager roles

Proven track record of building and maintaining strong professional relationships

Excellent written and verbal communication skills

Good knowledge of Excel and numbers

Full clean driving license (travel is required)

What's in it for you?

It's important to us that our people love what they do and in turn we put together a benefits package that rewards a job well done. We'll give you:

25 days holiday plus bank holidays

Social events

Health care cash plan paid for by the company

Income protection Scheme

Employee Assistance programme

Loyalty awards for key service milestones

Cycle to Work Scheme

Enhanced maternity, paternity and shared parental leave

Holiday purchase scheme

Award-winning Learning & Development team

Internal career opportunities

We value diversity and inclusion and champion a culture where everyone feels valued, included and celebrated. We're open to conversations about flexible working. If it's right for our customers, our business and for you then we'll do what we can to support it.

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