

United Kingdom Jobs Expertini®

Account Manager - AI Software Platform

[Apply Now](#)

Company: Urban Digital Recruitment Ltd

Location: England

Category: other-general

Account Manager - AI Software Platform (Fully Remote) Basic: £50k + £10k OTE This is your opportunity to be part of a leading provider of AI software solutions, dedicated to empowering businesses of all sizes with cutting-edge technology. The platform offers innovative solutions to streamline operations, enhance productivity, and drive growth in today's dynamic business landscape and a clear career path for its employees. Today, we're on the lookout for a talented Account Manager to join an expanding team of 10 professionals. As an Account Manager, you'll play a pivotal role in nurturing relationships with existing customers, ensuring they derive maximum value from this AI software/SaaS platform. With a basic salary of up to £50k and an enticing £10k OTE, this role would suit an experienced AM, who loves building relationships with customers/clients. Fully remote, you can work from anywhere while collaborating with a diverse clientele and supportive team. This role will require you to attend some f2f training and both in-person and virtual team socials. Key Responsibilities: Client Relationship Management: Be the go-to person for allocated customers, fostering strong, trust-based relationships. Value Delivery and ROI: Ensure clients maximize value from our platform by demonstrating tangible ROI. Training and Onboarding: Conduct top-line training sessions to empower clients with platform proficiency. Account Growth: Identify opportunities for upselling and cross-selling to drive revenue growth. Client Advocacy: Advocate for clients within the organization to ensure high levels of satisfaction. About You: Previous experience in account management or customer success roles, ideally within the tech sector. Strong interpersonal and communication skills are a must. Excel at problem-solving and delivering exceptional client experiences. Self-motivated

with a passion for driving client success. Ready to make your mark in the world of AI software? Apply now!

[Apply Now](#)

Cross References and Citations:

1. Account Manager - AI Software Platform [NotaryjobsJobs England Notaryjobs](#)
2. Account Manager - AI Software Platform [DatascientistjobsJobs England Datascientistjobs](#)
3. Account Manager - AI Software Platform [Indiajobscentral Jobs England Indiajobscentral](#)
4. Account Manager - AI Software Platform [Videographerjobs Jobs England Videographerjobs](#)
5. Account Manager - AI Software Platform [Veteranjobs Jobs England Veteranjobs](#)
6. Account Manager - AI Software Platform [Searchcanadajobs Jobs England Searchcanadajobs](#)
7. Account Manager - AI Software Platform [FindwordpressjobsJobs England Findwordpressjobs](#)
8. Account Manager - AI Software Platform [HrjobsJobs England Hrjobs](#)
9. Account Manager - AI Software Platform [TransportationjobsJobs England Transportationjobs](#)
10. Account Manager - AI Software Platform [FilmjobsJobs England Filmjobs](#)
11. Account Manager - AI Software Platform [Searcheruropeanjobs Jobs England Searcheruropeanjobs](#)
12. Account Manager - AI Software Platform [DominicanrepublicjobsJobs England Dominicanrepublicjobs](#)
13. Account Manager - AI Software Platform [TokyojobsJobs England Tokyojobs](#)
14. Account Manager - AI Software Platform [Findengineeringjobs Jobs England Findengineeringjobs](#)
15. Account Manager - AI Software Platform [OsakajobsJobs England Osakajobs](#)

16. Account Manager - AI Software Platform Nutritionistjobs Jobs England Nutritionistjobs
17. Account Manager - AI Software Platform FindwordpressjobsJobs England Findwordpressjobs↗
18. Account Manager - AI Software Platform Nairobijobs Jobs England Nairobijobs ↗
19. Account manager - ai software platform Jobs England ↗
20. AMP Version of Account manager - ai software platform ↗
21. Account manager - ai software platform England Jobs ↗
22. Account manager - ai software platform JobsEngland ↗
23. Account manager - ai software platform Job Search ↗
24. Account manager - ai software platform Search ↗
25. Account manager - ai software platform Find Jobs ↗

Source<https://uk.expertini.com/jobs/job/account-manager-ai-software-platform-england-urban-digital-recrui-2599-54859/>

Generated on: 2024-05-02 by Expertini.Com