

United Kingdom Jobs Expertini®

Account Manager(Bilingual English and French)

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Company: Dealmoon Group

Location: London Area

Category: other-general

Job Title: Account Manager (French Speaking) Location: London/UK Summary: Dealmoon France is seeking a smart, dynamic, and creative Account Manager who is hard-working, willing to learn, and passionate about internet marketing. This Account Manager would be tasked with growing the business in the French market through detailed market analysis and strategy, and via excellent client relationships. Responsibilities: Builds strong client relationships through exceptional customer service, integrity, and professionalism Optimizes relationships with current partners Leads engagements to meet and exceed annual targets Completes proposals and helps negotiate commission rates and/or flat fees for programs Drives increased efficiency of the team by serving as liaison with interdepartmental teams including Editorial and Finance Researches the market and identifies potential merchants for the team to work with Required skills: Fluent in French and English. Marketing Related degree and/or relevant qualifications. 2 years experience in consumer marketing and/or business development or within a closely related position. Network of contacts within France. Proven track record of achieving sales goals and managing advertising opportunities from prospect to signing. Experience creating complex, targeted, and customized advertising proposals for (experience within the luxury sector is a plus) Friendly, positive, can-do attitude who thinks outside the box, is creative and goes the extra mile to drive initiatives. Collaborative team player with the tenacity to drive results and ambition to progress within an extremely talented team. Ability to build close and constructive working relationships with clients and colleagues at all levels. Fluency in Mandarin is a plus. We believe that diversity is key to progress and innovation. We are committed to building a team that is diverse, welcoming,

and supportive of people of all lived experiences. In order to help us achieve this, we encourage applications from people of all backgrounds.

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