

# United Kingdom Jobs Expertini®

## Account Manager – Commercial Vehicle Parts

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Company: Glen Callum Associates

Location: Cambridge

Category: other-general

Account Manager – Commercial Vehicle Parts ££competitive salary dependent upon experience + industry leading incentive scheme + company car or car allowance + 21 days holiday + pension + genuine career opportunities + employee assistance programme Field based role working from Wellingborough and March branches – ideal locations include – Huntingdon, St Neots, Cambourne, Cambridge, Milton, Ely, Chatteris, March, Peterborough, Yaxley, Oundle, Corby, Kettering, Wellingborough, Northampton, Newport Pagnell, Milton Keynes, Hitchin HGV Direct are hiring!! HGV Direct are an award-winning supplier of parts to the commercial vehicle sector that can offer the best of both worlds, they are a well-established, family-owned business with national reach! They offer stability and growth and have some amazing career opportunities. An opportunity for an Account Manager is available working from their Wellingborough and March branches. The company offers regular product and skills training alongside genuine career progression opportunities. The position comes with a competitive salary, company car or car allowance and a fantastic bonus scheme paid on a monthly basis. If you are looking for progression, stability and recognition this could be the role for you

**Personal characteristics:** Our ideal candidate will have a successful background in automotive parts sales, this could be passenger car, commercial vehicle, LCV, HGV, truck, trailer, PSV or off-highway. A proven background in sales, ideally field sales with a focus on developing new and existing business.

**Role specifics:** Develop an in-depth knowledge of product ranges and services the company has to offer and communicate this effectively to the customer base. Gain information and knowledge of market activity, competitor activity and relay feedback via reporting to your line manager. Grow profitability of both Wellingborough

and March branches by increasing sales and number of live customers. Maintain existing relationships with current customers and manage all aspects of their account. Maintain accurate and consistent CRM reporting for each working day, ensuring your time is used in the most effective manner. The way forward: To apply for the Account Manager , please forward your CV to Kayleigh Bradley, Senior Recruiter at Glen Callum Associates Ltd or call HGV Direct's retained recruiter, Kayleigh directly on 07908 893621 for further details. Reference 4113KBB – Account Manager – Commercial Vehicle Parts Glen Callum Associates are a leading automotive recruitment consultancy, working exclusively with HGV Direct to attract talent for their business.

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