

United Kingdom Jobs Expertini®

Account Manager

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Company: Nicholas Associates

Location: England

Category: other-general

Position : Account Manager Location : Home / Hybrid. Ideal location will be based somewhere in England between York in the North and Birmingham in the South Salary : £40,000-£50,000 plus benefits and bonus About the Employer : A growing business providing renewable energy and sustainability products and services. The Account Manager Role : This role will see you managing a small number of clients, ensuring that revenues and opportunities are maximised whilst providing first class levels of customer service and relationship building. If you have a passion for sustainability coupled with excellent relationship building skills, then this role will excite you. You will :- Be the main point of contact for clients, delivering first class customer service Build long term, sustainable relationships with key stakeholders Through a collaborative relationship led approach, identify new business opportunities with existing clients In conjunction with engineering, product development, marketing etc, ensure that customer projects are delivered successfully to specification, to time and to budget Represent the company at industry events About You : Technically biased, ideally with a degree level qualification in a technical or engineering subject A genuine interest in sustainability and renewable energy Proven experience in sales, account management or business development First class communication and negotiation skills Full UK driving licence, and able to travel as required to meet and manage portfolio of clients What is on offer ? Basic salary from £40,000-£50,000 according to experience Company Pension scheme Car allowance (car may be available) 25 days holiday plus 8 statutory days Private Healthcare (optional taxable benefit) Life Assurance EAP Programme Virtual GP Service

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