

Account Manager - Print & Digital- Luxury Lifestyle Publisher

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Company: Urban Digital Recruitment Ltd

Location: London Area

Category: other-general

Account Manager - Print & Digital- Luxury Lifestyle Publisher £35-37k plus uncapped commission (7.5% on all revenue plus quarterly bonuses) London- hybrid This leading luxury media business has become digital 1st, however with a strong heritage in print that's ensured its distribution levels have remained, they are able to offer a true 360 advertising proposition to major luxury brands across; fashion, watches, travel, Food & drink sectors to name a few. Committed to delivering trusted, inspiring content across luxury & lifestyle categories, they also prioritise sustainability and equality in their workplace and are now proud to have achieved B-Corp status. This reflects their commitment to balancing profit with purpose. Dedicated to providing relevant, inspiring content, they champion sustainability and equality.

Role Overview: This role offers a fast-paced, rewarding environment for individuals with a knack for sales and a passion for the luxury lifestyle sector.

Responsibilities: Create & Sell Bespoke Partnerships: Develop tailored partnerships across website, social channels, newsletters, print, video and more Present Offerings: Showcase 360 solutions to clients directly (and some agencies) Sales Cycle Management: Oversee the full sales cycle from pitch to end-of-campaign report to maintain strong relationships and ongoing partnerships for our client Exceed Sales Targets: Consistently surpass set sales targets

Skills & Qualifications: Experience: Minimum of 2 years in cross-media sales (print & digital) Industry Contacts: Existing network of relevant contacts across clients direct and agencies Sales Track Record: Demonstrated success in sales-based results Organization: Highly organised with impeccable attention to detail Adaptability: Able to thrive in a fast-moving media environment, managing multiple projects

simultaneouslyCommunication: Exceptional communication and presentation skills
Confidence: Highly confident and personable

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