

Account Manager Sales

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Company: SER Limited

Location: northern ireland

Category: sales-and-related

A leading electrical wholesaler with over 300 stores in the UK, with a culture wherever possible to promote from within, providing career progression opportunities to everyone who joins the company.

The Account Manager role is a pivotal role within the business, driving sales through each branch and helping to connect the company with its Key clients and stakeholders.

A global business and a leading supplier of electrical products and services for professional buyers and installers.

Account Manager

Londonderry/Derry

£20,000 to £35,000 (dependant on experience) + Bonus based on branch performance

People development and career progression are high on the companies agenda. Their current senior management team all joined the business at store level and have progressed through the business in this way, with hard work and dedication the very same opportunity is available to you.

Account Manager Role & Responsibilities

Account Manage key clients within the area

External sales / New Business Development

Liaise with internal sales team to drive Branch performance

Purchase ordering and supplier negotiation

Attending trade shows

Point of contact for Client queries

Experience

Wholesale experience is preferable but not essential

Electrical Background

Strong work ethic and initiative

Ability to work under pressure

Rewards

A competitive industry salary

An uncapped bonus scheme, which allows you to benefit from the success of the Company

20 days holiday with an increase of up to 25 days

Pension scheme

Childcare vouchers

Staff discount

Successful applicants will need to have a full UK driving licence.

In return for your efforts, you can expect to work for a company that values your work / life balance and will support you in your development. They offer a great working environment, competitive salary.

If you feel you have the skills and ability to perform this role then send in your CV to (James) or call (phone number removed)

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