

United Kingdom Jobs Expertini®

Account Manager UKI

[Apply Now](#)

Company: TravelPerk

Location: United Kingdom

Category: other-general

What you will do:

Keeping in contact with and maintaining a close relationship with your portfolio of key contacts

Monitoring satisfaction of our service to identify diagnose and remove any potential issues whilst ensuring the successful delivery of the agreed account management program

Monitoring monthly spend data from portfolios and highlighting to the Team Manager any possible downturn opportunities for upturn in business

Using customer data to provide meaningful insights as part of a customer account review gain feedback and ensure they are satisfied with Click Travel

Increase business from their portfolio through capture of their entire travel spends by minimising leakage and ensuring that they are fully aware of the full array of Click Travel services

Working closely with each of the clients and to earn their trust so that they treat you as an extension of their own team and involve you in their planning and decisions processes

Providing remoteweb based training to customers on how to use our platform if required

Working alongside other departments such as implementation finance and customer support to ensure seamless customer experience

What we are looking for:

Previous experience in Customer Success or Account management roles; Good communication skills well organised and used to working to tight deadlines and under pressure Good understanding of our platform from an end user perspective Outstanding presentation and communication skills and the ability to build deep relationships Great prioritisation and time management skills Result oriented mindset while keeping customer satisfaction as your top priority Great ability to analyse and translate data for your customers Availability to travel to meet clients in real life

Bonus points for

Previous experience within business travel; Experience working with Microsoft Excel Google Sheets

Our Benefits

Competitive compensation including equity in the company; Generous vacation days so you can rest and recharge; Health perks such as private healthcare or gym allowance depending on location; Flexible compensation plan to help you diversify and increase the net salary; Unforgettable Travel Perk events including travel to one of our hubs; A mental health support tool for your wellbeing; Exponential growth opportunities; Volunteer Perk We offer 16 paid hours per year that you can use to give back to society by volunteering for a charity of your choice

[Apply Now](#)

Cross References and Citations:

1. Account Manager UKI [Astronomyjobs](#) [Jobs United Kingdom](#) [Astronomyjobs](#) ↗
2. Account Manager UKI [Romaniajobs](#) [Jobs United Kingdom](#) [Romaniajobs](#) ↗
3. Account Manager UKI [Belgiumjobs](#) [Jobs United Kingdom](#) [Belgiumjobs](#) ↗
4. Account Manager UKI [Interiordesignjobs](#) [Jobs United Kingdom](#) [Interiordesignjobs](#) ↗
5. Account Manager UKI [Researchjobs](#) [Jobs United Kingdom](#) [Researchjobs](#) ↗
6. Account Manager UKI [Petsjobs](#) [Jobs United Kingdom](#) [Petsjobs](#) ↗
7. Account Manager UKI [Filmjobs](#) [Jobs United Kingdom](#) [Filmjobs](#) ↗

8. Account Manager UKI Firefighterjobsnearme Jobs United Kingdom
Firefighterjobsnearme ↗
9. Account Manager UKI Chinajobs Jobs United KingdomChinajobs ↗
10. Account Manager UKIAsiajobs Careers Jobs United KingdomAsiajobs Careers ↗
11. Account Manager UKIlosjobs Jobs United Kingdomlosjobs ↗
12. Account Manager UKIRestaurantjobsnearme Jobs United Kingdom
Restaurantjobsnearme ↗
13. Account Manager UKICounselorjobs Jobs United KingdomCounselorjobs ↗
14. Account Manager UKICarejobs Jobs United KingdomCarejobs ↗
15. Account Manager UKIHondurasjobs Jobs United KingdomHondurasjobs ↗
16. Account Manager UKIMedicalnursejobs Jobs United KingdomMedicalnursejobs ↗
17. Account Manager UKINotaryjobs Jobs United KingdomNotaryjobs ↗
18. Account Manager UKIEmploymentnow Jobs United KingdomEmploymentnow ↗
19. Account manager uki Jobs United kingdom ↗
20. AMP Version of Account manager uki ↗
21. Account manager uki United kingdom Jobs ↗
22. Account manager uki Jobs United kingdom ↗
23. Account manager uki Job Search ↗
24. Account manager uki Search ↗
25. Account manager uki Find Jobs ↗

Source: <https://uk.expertini.com/jobs/job/account-manager-uki-united-kingdom-travelperk-0acfa7c73/>

Generated on: 2024-05-05 by Expertini.Com