

# United Kingdom Jobs Expertini®

## Account Manager

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Company: Barrington James

Location: United Kingdom

Category: other-general

CRITICAL CARE ACCOUNT MANAGER SOUTH UK TERRITORY REMOTE POSITION WITH FIELD BASED TRAVEL BLOOD & TOXIN PURIFICATION PRODUCT PORTFOLIO

Looking for your next career move in medical device sales? I've partnered with a growing Critical Care Medical Device company in the UK, who are looking for an Account Manager for the South UK territory to function across their Blood Filtration product portfolio. THE COMPANY Operating globally, they have established a small, lean and effective commercial team in the UK, headed up by a passionate National Manager. They service hospitals across the NHS & Private settings. THE ROLE You'll take ownership of direct & distributor sales in the South UK, liaising with the National Manager for guidance and support when needed. You will also have support from Clinical Specialist who will assist with your product training. Day-to-day you'll manage 20 accounts, looking to increase revenue from both existing customers and new customers, with a hunter-farmer mentality. KEY EXPERIENCE Nursing background - preferably Intensive Care (N.B Doesn't have to be ABPI Qualified) At least 2 years commercial experience with Critical Care medical devices Hunter-Farmer mentality, who also enjoys the travelling element of a field based role Business Level spoken & written English THE BENEFITS Make a visible commercial impact Future career progression to Senior Account Manager or Regional Manager Great package including base, bonus and car allowance INTERVIEW PROCESS 1st stage via MS Teams with the Hiring Manager & HR 2nd stage virtual presentation to the Hiring Manager 3rd stage sign off chat with the HR Manager HOW TO APPLY Please submit your CV directly to this advert, email [rmmay@barringtonjames.com](mailto:rmmay@barringtonjames.com) or call +44 (0) 1293 778662. I look forward to hearing from

you!

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