

United Kingdom Jobs Expertini®

Account Manager

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Company: LVG Recruitment

Location: United Kingdom

Category: other-general

LVG Recruitment is supporting our client on an Account Manager / Client Relationship Manager to join their team. They are a dynamic and innovative start-up recruitment agency focusing on the USA market. Position Overview:As an Account Manager you will play a crucial role in supporting the fulfilment of candidates for a large account. You will work closely with hiring managers to understand their staffing needs and deliver tailored recruitment solutions to each account. You must be proactive at delivering candidates through creative sources, happy to get on the phones and you are a results-driven individual who thrives in a fast-paced environment. NO business development in this role.As the team is currently small, there is a clear route for progression as the company grows. There are roles to work on from day 1 to get you up and running quickly, with support from the directors.Responsibilities:Maintain strong relationships with clients within your niche.Conduct phone, video and face to face interviews with candidates.Develop and implement effective sourcing strategies to identify high-quality candidates.Collaborate with hiring managers to understand their recruitment needs and provide feedback on the market.Manage the recruitment process with the candidate, with support from automation toolsStay updated on industry trends and market conditions to provide valuable insights to clients and candidates.Benefits:Competitive salary and commission structure.Ongoing training and professional development opportunities.Collaborative and supportive team.Opportunities for fast career advancement.Company holiday incentives.Flexible working pattern.Fully remote, but access to office if you wish.Relocation opportunities.Monthly social events.Latest technology to support you in your role.

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