

United Kingdom Jobs Expertini®

Account Manager

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Company: Meet

Location: United Kingdom

Category: other-general

Our client is currently seeking an experienced and proactive Account Manager to join their team. The successful candidate will be responsible for managing client relationships, identifying new business opportunities, and achieving sales targets within the Life sciences industry. Responsibilities: Manage and cultivate relationships with existing clients. Identify and pursue new business opportunities in the laboratory market. Meet and exceed sales targets through effective sales strategies. Provide product knowledge and training to clients as needed. Collaborate with internal teams to ensure seamless customer experiences. Qualifications: Bachelor's degree in a relevant Life Sciences field. Strong communication and interpersonal skills. Ability to work independently and as part of a team. Determination and drive to succeed within an Account Manager position. Full UK Driving Licence. Benefits: Competitive salary with commission and bonus opportunities. Comprehensive benefits package. Ongoing training and professional development opportunities. Opportunity for career advancement within the company. Contact Ryan at Meet on email at ryan.tanner@peoplewithchemistry.com

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