

AI Ops Presales Consultant

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Company: Bell Integration - Driving Digital Transformation

Location: London Area

Category: other-general

The Team: Bell Integration, operating globally, is committed to advancing its offerings through substantial investments in artificial intelligence (AI) capability. Bell are a dedicated WW Services and Solutions organisation, designed to meet, and exceed our customers' diverse requirements. The AI Data & Analytics division specialize in providing comprehensive GenAI solutions, focusing on the analysis, design, development, delivery, and management of AI solutions throughout their entire lifecycle. The Role: Leveraging strong technical experience within Artificial Intelligence technologies the successful candidate will be able to articulate the business value conversational AI or AOps can bring and challenges it can solve. The role requires an understanding of the skills and associated effort required to deliver genAI based solutions / use cases and support the creation of a cost model aligned to the Services offering. The Pre-Sales Principal Consultant will work with our internal sales team, partners, delivery functions and clients to support opportunities through to closure and support Bell Integration's ability to achieve booking and revenue targets. General skills & experience: Experienced professional services/technical consultant to deliver presales engagements Proven experience as a successful Pre-Sales consultant instilling customer confidence Experience of Amelia Conversational AI and/or AIOps would be advantageous Demonstrable technical design and implementation of infrastructure solutions Demonstrable Service Design and Project Governance skills and experience Technical Expertise & Qualifications: Educated to degree level, or equivalent technical experience / qualifications Demonstrable knowledge of Artificial Intelligence solution concepts in relation to conversational AI & AIOps Core platform and Operating

Systems expertise and experience advantageous Experience in Data centre & cloud technologies and techniques advantageous Why work for us: We prioritise internal development opportunities and offer access to our Udemy training platform Competitive Salary Flexible remote working and a supportive environment for varying personal circumstances A diverse and inclusive work culture Modern vibrant workplaces Company pension Private healthcare/dental care Cycle to work scheme And much more! Protecting your privacy and the security of your data is a longstanding top priority for Bell Integration. Please consult our Privacy Notice (click here) to know more about how we collect, use and transfer the personal data of our candidates.

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