

United Kingdom Jobs Expertini®

Amazon Sales Manager

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Company: Horison Marketing

Location: United Kingdom

Category: other-general

About Us Horison Marketing is a dynamic Amazon Marketing Agency that is revolutionising the industry. We are looking for hard working, fast paced innovators who appreciate working in a tough but rewarding fast paced environment. For interested applicants, kindly fill out this form, this is a MUST or you will not be in the application process. Application Form: <https://forms.gle/QuHWmQ1Pzro9DSgQ6> Note: Failing to fill in the google form results in an instant disqualification since you don't get to become a part of our database. What's In It For You - Salary: £60,000 - £90,000 OTE (On Target Earnings) {uncapped higher earning proven/achievable} – With a £18,000 - £35,000 Commitment Basic Provided 40 days paid holiday annually - (28 days + bank holidays + extended festive period shutdown) Contract Value Commission - We offer a guaranteed commission on all client deals you bring to the table. Full Remote Enjoyable Working Culture. Residual commission for contract term. Qualifications: MUST HAVE 2yrs+ experience in an Amazon Marketing Agency: Have a successful track record in business development. Comprehensive hands-on experience with a digital background. Have proven B2B Digital Agency sales experience. Be comfortable dealing with SMEs at the board/owner level. Demonstrable track record of high performance and tenacity to succeed in a fast-moving sales technology. Ability to work individually as well as in a team environment. Keen to learn new technologies and techniques. Enthusiastic and polite. Excellent verbal and written communication skills. Duties include but are not limited to: Work on CRM along with building productive business professional relationships. Deliver key revenue and expansion of our business unit. Lead management, seeking, qualifying, and responding to leads. CRM,

tracking wins and obtaining client feedback. Develop and improve the business development processes and collateral. Develop an awareness of trends, the marketplace, and their competitors to help shape the business strategy. Provide sound information and advice, identify the needs of the customer, and provide the right solution and feedback. Assist the new business efforts through your own professional network. Ensure proposals, reports and other documents are attractive, effective, clear, and accurate, enhancing brand identity.

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