

## Area Manager - South East of England

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Company: JD Gyms

Location: United Kingdom

Category: other-general

## Area Manager - South East of England

**REPORTING TO:** Head of Operations

**BASED:** To cover South of England Region

**SALARY:** Depending on experience

With 81 gyms live, JD Gyms has taken the fitness industry by storm!

We pride ourselves not only on game-changing multi-million pound fit outs, but on our ongoing standards; our gyms are superbly managed, expertly maintained and pristine clean.

Combined with the friendly faces of our passionate, dedicated people, our gyms are inspirational places where people of all abilities enjoy working out.

Having won multiple awards in our relatively short life span, were continuing to prove that low-cost fitness doesnt need to be a compromise.

Were stylish. Were exciting. Were different. Were growing. Were raising bars. Were changing the game.

To sustain our growth plans, were looking for a new Area Manager to lead and manage the sales and operational aspects within our South of England clubs.

### **RESPONSIBILTIES:**

Overall responsibility for the day to day operations and sales activity within the gyms in the area

Proactive management of the areas sales and operations to achieve consistency of agreed service levels

Line management / performance management / professional development of the General Managers (and other staff as appropriate) to include inspirational leadership and coaching, mentoring and performance reviews and the identification of underperformance and the necessary interventions

Selection, appraisal and discipline of staff, in collaboration with General Managers (and senior management where appropriate.)

Management of controls and procedures to maintain and monitor standards and performance in line with the devised policy and benchmarks

Continual monitoring of the quality and standards of cleaning, housekeeping and maintenance of all areas of the gyms in the area

Collaboration with regional business management in regards to sales and operational performance and the development of the processes to underpin growth

Development and implementation of strategies to reduce attrition across the area

Management of the necessary H&S aspects and fulfilment of policies and procedures

Fulfilment of company policy and strategies on operational standards and performance

Management of financial controls combined with collaboration with gym managers to achieve maximum operational profitability of their gym

Regular reporting to regional business management re: sales / operational performance, issues and improvements including the delivery of detailed multi-level reports and analysis.

Liaison with internal and external partners / suppliers where applicable

Identification of opportunities for growth, development, cost saving initiatives and positive change

Consideration of energy / environmental issues and waste management

Analysis and presentation of key data to support new ideas / initiatives / proposed developments

#### **THE IDEAL CANDIDATE WILL HAVE:**

Relevant experience and demonstrable success in a similar, multisite role within the fitness

industry

A clear passion for strong operational delivery

A proactive attitude, strong work ethic and desire to succeed

A proven ability to work independently

A strong sense of accountability

Excellent interpersonal and people management skills

Excellent IT skills

Excellent written and verbal communication skills

Confidence and excellent presentation skills

A full, clean driving licence

If you're a game-changer who wants to get involved with this exciting movement, we look forward to hearing what you've got that we've not.

Please send your CV and a covering letter.

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