

United Kingdom Jobs Expertini®

Area Sales Manager (m/f/d) South West

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Company: Hermes Schleifmittel GmbH

Location: United Kingdom

Category: other-general

Here's what awaits you with us

Sales responsibility for a customer base in the region of South West England (Avon, Berkshire, Cornwall, South Wales, Dorset, Devon, Gloucs, Hampshire, Kent, London, Oxfordshire, Somerset, Surrey, Sussex, Wiltshire)

Responsibility for the planning and execution of customer visits in the sales region (industrial and trade customers) incl. price negotiations and documentation in the CRM system

Responsibility for developing new business with existing and new customers

Function as the first point of contact for the client, incl. following up on quotations

Planning and coordination of product tests with end clients, if necessary together with our application engineers

Advising on the possible applications of Hermes products

Participation in branch exhibitions and in-house fairs

Your Profile

Completed business/engineering education

Passion and understanding for technical topics

Experience in sales of industrial or technical products

Strong communication skills

High degree of personal responsibility, motivation and result orientation

Experience with CRM and MS-Office

The main activity must be organized from the home office.

Travel activity of up to 75%

Our Offer

An exciting and versatile job in an international company

A motivated and supportive team with flat hierarchies and short decision-making processes

An attractive salary

Individual training and development opportunities

Company Car

Interested?

We are looking forward to your application! Send us your application documents to **h.motyl@hermes-schleifmittel.com**.

Hannah Motyl

Junior HR Business Partner

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