

Area Sales Manager

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Company: RE People

Location: Southminster

Category: sales-and-related

Area Sales Manager

Fully Remote -Fulltime - Permanent- Southeast UK - Competitive salary DOE

Are you looking for your next chapter within your sales career? Do you want to grow with a leading UK supplier, working in a small team across the southeast? Look no further and apply today!

I'm currently recruiting for an Area Sales Manager to take ownership, develop and grow an established area with a clear strategy supporting trade and commercial customers.

Responsibilities will include:

Developing and maintaining relationships with key contacts and new/existing customers.

Supporting Business Development to identify new opportunities and utilising their market/specific regional knowledge - growing the brands across the area.

Develop area strategy.

Assist the business in launching new products and services.

Ideal Candidate:

Experienced sales manager, who is customer focussed, proactive, self-motivated, and

comfortable working in a small team.

Demonstrable track record of building and growing a sales entity, with experience of meeting and exceeding sales targets - results driven.

Full UK Driving Licence - occasional travel to Gloucestershire.

Able to work from home.

Flexible - Seasonal business

Industry knowledge - Desirable

Benefits

Annual bonus scheme - Discretionary

Company Car and Laptop

Annual holiday, plus bank holidays

Pension

Sick Pay

If this role sounds of interest to you, apply to Georgej@RErecruitment.com today. George
- (phone number removed) / (phone number removed)

RE acts as an employment agency for permanent recruitment and employment business for the supply of temporary workers.

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