United Kingdom Jobs Expertini®

Area Sales Manager - Tool Hire

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Company: Embark Recruitment

Location: Send

Category: construction-and-extraction

The Role:

Working for a regional tool and lifting hire equipment supplier, we are looking for a star, a sales professional with drive, passion & self-motivation who can demonstrate their previous success in a similar position. A field-based sales role responsible for identifying and increasing hire and sales opportunities for a wide range of tool and lifting equipment within an area covering Surrey / Berkshire / South West London. Working closely with the sales and senior management team, the position is primarily focused on bringing in new business, whilst also growing existing customer accounts profitably. You will have significant autonomy in tailoring the offering to meet your customer needs. This is a full time, permanent position with a company car, mobile phone and an excellent bonus / commission structure.

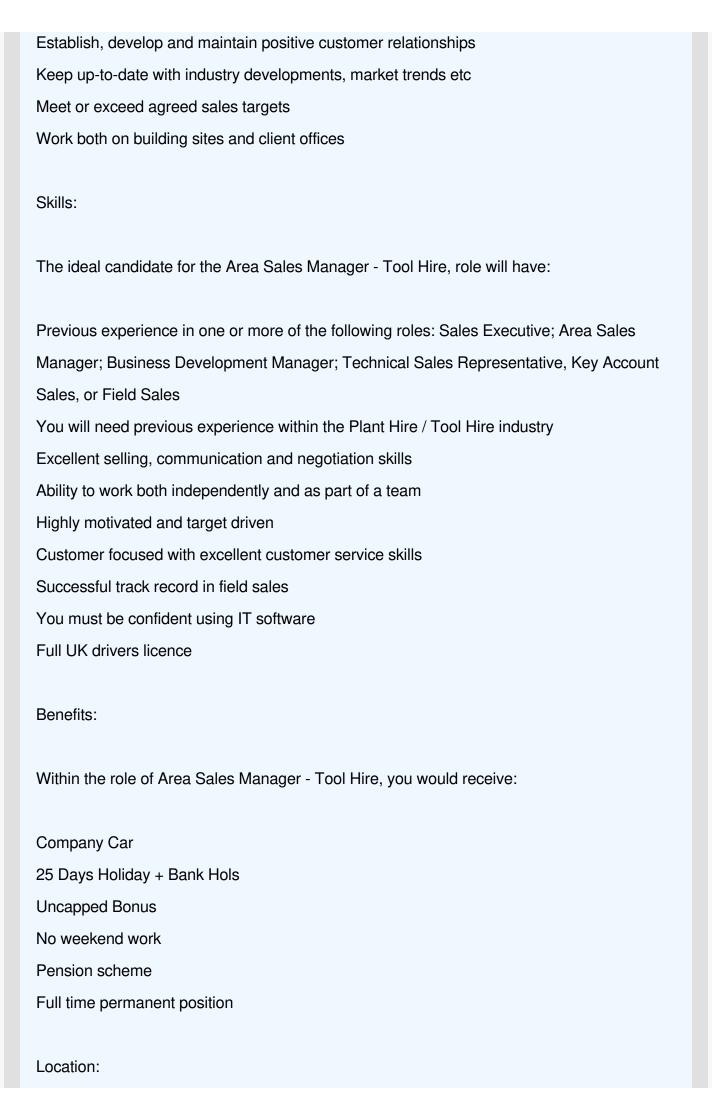
Base salary circa £50k - £60k per annum plus bonus, vehicle etc.

Key Responsibilities:

As an Area Sales Manager - Tool Hire, your job role would include:

Identify and develop new business opportunities

Maximise revenue from existing customer accounts



This position would suit someone within these areas:

Surrey

Berkshire

South West London

South London

Greater London

Please follow the link if you'd like to apply.

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