

## Assistant Shop Manager

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Company: C2 Recruitment - Retail, Hospitality & Charity Specialists

Location: London

Category: other-general

Retail Assistant Shop Manager – London Based Charity Kentish Town, London Salary £22,824 per annum + benefits A fantastic opportunity to join a much-loved London based charity retailer as an Assistant Store/Assistant Shop Manager has arisen. We are looking for a commercially minded Assistant Store/Assistant Shop Manager who is passionate about maximising sales and profits for this key store located in Kentish Town, London. Reporting into the Store Manager, you will be responsible for all aspects of the shop in the absence of the shop manager, meeting agreed sales targets, and maximising profit to increase the overall contribution of the shop. To be an ambassador for the charity, supporting and endorsing the cultural aims of the organisation. This role is instrumental in making the shops the hub of the local community, acting as the face of the charity, raising public awareness the amazing work this charity does.

**Charity Retail Assistant Shop Manager – The Role:** In conjunction with the Store Manager achieve agreed sales targets and maximise profit through effective cost control. Ensure that a standard of excellence is maintained, in terms of customer service and supporter care. Generate additional income using local corporate and independent contacts, and social media. Generate quality donated goods, to achieve the agreed processing targets, in order to maximise shop density levels, whilst complying with pricing guidelines. Maintain a high standard of visual merchandising and display. Comply with Health and Safety policies and directives. Effectively recruit, develop and retain both paid staff and volunteers; ensuring that they have ongoing training and knowledge to maximise their potential.

**Charity Retail Assistant Shop Manager – The Person:** Previous Assistant Manager or Supervisory experience within charity or fashion retail. Commercial awareness and the ability

to create a customer journey to the highest level. Experience of managing a diverse team of people. Experience of visual merchandising and commerciality. Experience of working in a fast paced, sales driven, customer facing environment, Experience of working with sales and profit targets. Passion for charity retailing. Passion for fashion and key knowledge of the latest fashion trends. If you have experience within fashion retailing or charity retailing as an Assistant Manager or Supervisor and you are interested in working for a great charity who have a fantastic training and progression platform in place, please do not hesitate to apply today with your CV.

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