

Associate Director

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Company: Conrad Consulting Ltd

Location: Newark on Trent

Category: other-general

Are you an experienced Associate Architect or Associate Director with a diverse portfolio?
Are you seeking opportunities to work on a variety of projects in the UK and globally?

Conrad Consulting are delighted to be working with a globally recognised Architectural practice, seeking an Associate Director to join their team in Newark, Nottinghamshire.

The Associate Director will be responsible for leading and motivating multiple teams to ensure that large-scale projects are completed to high design standards, on time, and within budget. They will also guide junior colleagues to reach their full potential.

In addition to developing leads and securing new business, the Associate Director will also assist in implementing corporate business development strategies. The Associate Director will work independently with minimal supervision from the Studio Director.

Qualifications and background of the Associate Director that the practice are looking for:

Experience in successfully leading and managing teams on large international and UK projects through all RIBA stages

Proactive in client management, with a track record of engaging potential clients and partners
Commercially savvy, showcasing effective decision-making, project resourcing, and management

Strong organizational and people management skills to promote collaboration and innovation in teams

Proficient in common computer applications in their field

Degree in a related design field or equivalent qualification

Professional registration or equivalent is preferred

Salary in the region of £50,000-£70,000 dependent on experience

Flexible working with a mix of studio and remote work

Opportunities for professional growth in a fast-paced, global environment

A friendly, inclusive studio atmosphere with social activities

24 days of annual leave with the option to purchase additional days

Benefits such as private medical/life insurance and pension

If this position interests you, continue reading for a detailed description of the responsibilities.

Project Delivery:

Oversee the successful delivery of multiple projects meeting high-quality standards

Act as an expert in a specific design or technical area

Provide oversight throughout the project process

Foster existing client relationships to maximize opportunities for repeat work

Exemplify the practices core values and promote a collaborative environment for innovation

Collaborate with HR to build strong teams, offering guidance and training to juniors

Lead studio activities, brainstorming sessions, and manage conflicts effectively

Client Relationships:

Serve as the main client contact, contributing significantly in meetings and presentations

Collaborate with PR, Marketing, and Business Development to enhance communication and develop new business

Lead fee bids, proposals, and negotiations for projects

Understand cost control, fee charging, and project finance to maximize project fees without compromising client relationships and future work opportunities.

To apply to this Associate

Director position in Newark, Nottinghamshire, please forward your up to date CV through to Ashley Johnson at Conrad Consulting. A portfolio of work would also be advantageous, so please feel free to send through with a maximum file size of 10mb. Alternatively contact Ashley on (phone number removed) to discuss in further detail.

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