

AV Account Manager

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Company: Aztrum

Location: Durham

Category: computer-and-mathematical

AV Account Manager

Durham

£30,000=£40,000 per annum plus OTE

A well-established, UK leading Managed Service Provider is seeking a dynamic, results-driven AV Account Manager to join their team in Durham. As an AV Account Manager, you will manage a book of accounts, generate new business leads & provide support for the continual building of client relationships.

Key Duties:

Develop strategic personal sales plans for achieving and exceeding targets

Identify new business opportunities through networking

Build and maintain strong relationships with clients

Consistently hit & exceed sales targets

Keep an up to date knowledge of industry and market trends

Key Experience:

Track record of success in AV/IT sales

Exceptional drive and appetite to succeed

Excellent interpersonal & communication skills

Strategic thinker, driven by results

Ability to develop & maintain relationships

If successful, you can expect an excellent basic salary & market leading commission structure, ongoing professional development & training, the opportunity to work with cutting edge technology solutions, and a collaborative and innovative work environment.

Interested? Reach out to Sam Young at Aztrum for more information.

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