

## AWS Solutions Architect - EMEA CCoE

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Company: Arrow Electronics

Location: United Kingdom

Category: computer-and-mathematical

**\*Position:** AWS Solutions Architect - EMEA CCoE **\*Job Description:** **\*Role:** The Cloud Solution Architect supports European business and AWS requirements, provides pre-sales technical support to the Sales & Vendor Teams around the Arrow Cloud business. The Cloud architect is responsible for engaging with the relevant vendor teams, owning technical enablement and building joint propositions with the Business Development Managers (BDM) team. **\*Missions:** AWS top level architect ('architect pro' certified) member of the Cloud Center of Excellence team to support European business and AWS requirements. **\*Helping partners with deployment** **\*Channeling enablement** **\*Participation in RFPs (request for proposal) for key customers.** **\*Design, management & delivery of cloud demonstrations & labs.** **\*Responsibilities:** Duties will include but are not restricted to: **\*Working closely and co-operating with clients on development, architecture and design of cloud and solution architectures in AWS** **\*Provides pre-sales technical support** to the Sales & Vendor Team covering AWS **\*Be the technical focal point for engagements around demonstrations, potential cloud solutions & programme expertise supported by the relevant vendor team for expertise.** **\*Remain knowledgeable & fully certified with a strong understanding of current industry technology (specifically Cloud), trends, and the competition.** **\*Key Skills / Experience:** **\*Minimum 5 years of experience** **\*AWS experience** **\*Solution architect certified - associate level or above** **\*Knowledge of Agile & Development Management tools.** **\*Knowledge of Application Lifecycle.** **\*Experience with Application Migration and Upgrades.** **\*Multi language experience.** **\*Understand Sizing and Management Tools.** **\*Networking and Security knowledge.** **\*Location:** DE-

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