

United Kingdom Jobs Expertini®

B2B Sales Executive (Immediate start)

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Company: Portfolio Group

Location: United Kingdom

Category: other-general

Posted On: 15th April 2024

£23,000 – £25,000 Basic + Commission + Excellent Benefits, first year realistic earnings £40,000

With Top Achievers earning over £90,000 per annum

Description

We are seeking a talented and motivated individual to join our team as a B2B Sales Representative. In this role, you will play a pivotal role in driving the growth of our business by acquiring new clients and building strong relationships with existing ones. If you have a passion for sales, a competitive spirit, and a proven track record of success, we want to hear from you.

As a B2B Sales Representative, you will be responsible for identifying and prospecting potential clients, understanding their business needs, and presenting our products and services in a compelling way. You will also be responsible for negotiating contracts, closing deals, and meeting or exceeding sales targets. Additionally, you will provide exceptional customer service, ensuring that our clients receive the support they need throughout their partnership with us.

This is an exciting opportunity to work in a fast-paced and dynamic environment, where you will have the autonomy to take ownership of your sales pipeline and make a significant impact on our company's growth.

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