

Branch Manager

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Company: Proactive Solutions Group Ltd

Location: Fulham

Category: other-general

Branch Manager

Branch Manager / Profit Centre Manager. A large electrical wholesale firm need a Branch Manager / Profit Centre Manager for several branches in the South East region. The Branch Manager / Profit Centre Manager will be a driven and ambitious individual looking for an opportunity to effectively run a business within a large organisation or decentralised business model. The Branch Manager / Profit Centre Manager will have full autonomy over sales, purchasing, staffing and logistics where you will build relationships with customers, suppliers and staff and use those relationships to develop profitable sales in an efficient and well organised business to allow you to generate profit sharing for you and your team. The hours of work are 7:00-17:00 Monday to Friday, with occasional Saturday morning.

The Branch Manager / Profit Centre Manager responsibilities are:

Set and maintain exceptional standards of customer service

Develop long term relationships with customers and suppliers

Drive activity to produce profitable sales

Actively develop new business opportunities

Manage team performance

Take care of Health & Safety in your business to keep your team safe and well

Understand and manage your own profit and loss sheet, management accounts and sales

performance data

The Branch Manager / Profit Centre Manager will need:

Branch management experience with a relevant background

Entrepreneurial background

Drive, determination, persistence, resilience

The Branch Manager / Profit Centre Manager will benefit from the following:

Salary £52-57k

Company car

Company pension

Life insurance

On-site parking

Private medical insurance

Profit sharing

Mobile phone, laptop

Full training programme

25 days holiday + bank holidays

Working for a long established organisation

Proactive People is an employment agency and employment business

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