

Business Developer

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Company: Howdens

Location: Belfast

Category: other-general

You will also provide valuable administrative support to the depot, collaborating closely with Kitchen Sales Designers and Territory Sales Representatives to assist in arranging appointments and fuel lead generation. Your proactive attitude and attention to detail will contribute to the efficient running of the depot, enabling the team to reach and exceed depot targets.

Skills and attributes you need to be a successful Business Developer:

Customer service

Thrives in fast-paced environments

strong Communicator

Sales-focused

Prioritisation and organisation skills

Curious learner

What you get from us as a Business Developer:

Competitive base salary

Monthly depot bonus OTE

Team incentives and outings

Matched contribution pension scheme, with Howdens contributing a minimum of 8% and up to

12% if you pay more

24 days holiday, rising to 26 days after 5 years

Staff discount on Howdens products

Buy as you earn share scheme

About Howdens:

Howdens Joinery is the UK's number one trade kitchen supplier providing thousands of products across kitchens, joinery, and hardware. We have over 900 depots throughout the UK and Europe – making us the first choice for more than 460,000 loyal trade professionals. Last year our sales reached circa 2.3bn, and we have an ambitious growth agenda.

There is a strong entrepreneurial ethos and the opportunity to develop within a fast-paced and commercial environment. That, along with a competitive salary, development opportunities, and exciting rewards, are among the reasons why our people enjoy working for Howdens – and why we have been named one of the **10 Best Big Companies to Work For**.

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