

Business Development Manager

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Company: JAB Group

Location: Middlesbrough

Category: sales-and-related

Business Development Manager

- * Leading manufacturer of commercial doors and commercial door entrance systems, these products are an integral part of the facade of large commercial buildings.
- * They are sold to specifiers, contractors, and to an increasing amount end users.
- * These are high end quality products, and as such you should be able to demonstrate that you can sell on features and benefits rather than price.
- * You will be covering the East patch, which is the East coast from Lincolnshire to the Scottish Borders.
- * You should have experience of a building envelope product; ideal would-be door systems, roller shutters, lifts, escalators, glazing or similar.
- * Salary negotiable depending on experience, but the basic is expected to be from £40k up to £50k, plus UNCAPPED bonus, company vehicle and benefits scheme.

JAB Group has been established 30yrs and we specialise solely in recruiting sales professional at all levels exclusively within the Building Industry. Our clients are building

product manufacturers, specialist distributors, merchants and contractors. Positions include - External Sales, Internal Sales, Field Sales, Specification Sales, Branch Managers, Assistant Branch Managers, Sales Management, National Sales Managers, Key Account Managers, National Account Executives, Sales Directors, Marketing, Export Sales Managers and more. For more information on JAB and our nationwide sales opportunities please visit our website

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