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Business Development Manager

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Company: Cpl NI Ltd

Location: Northern Ireland

Category: other-general

Business Development Manager £35,000+ (£50,000+ OTE) Company Car Northern Ireland Based CPL are currently partnering with a leading player within the EV industry as they enter an exciting period of growth across Northern Ireland and ROI. We are seeking to recruit energetic and innovative Business Development Managers to join the business on a full time, permanent basis. A truly excellent opportunity to join a growing organisation within a thriving industry. Roles & Responsibilities; an in-depth understanding of market dynamics, including key customers, industry challenges, and market trends. and cultivate new partnerships, fostering business relationships to contribute to the ongoing growth and success of the company. promote the businesses range of products and services to potential clients through proactive prospecting, face-to-face consultations, and comprehensive ownership of customer interactions from initial lead to the successful agreement of signed contracts. closely with the technical team to ensure timely completion of presales surveys and accurate cost estimates tailored to workplace and fleet requirements. sales targets by engaging in high levels of self-driven activity and leveraging a proactive approach. as a representative for the company, enhancing our reputation with customers and partners across the industry. What we are looking for; success in B2B technical sales previous experience within technology, construction, electrical, renewables or EV charging industries communicator emphasising active listening and meticulous attention to detail self-starter capable of working independently, motivated by the goal to surpass sales targets. clean UK/ROI driving licence If this sounds like an opportunity that could potentially be of interest to you, simply get in touch with Nathaniel Ferris by applying to this advertisement or giving me a call.

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