

## Business Development Manager

[Apply Now](#)

Company: AuB Talent

Location: Nottingham

Category: sales-and-related

Role: Business Development Manager

Salary: £45k-£55k + bonus + car

Location: Home based – (MidlandsTerritory)

### The Company

Our client, is a successful operator in the industrial sector, providing specialist services to the waste, power and heavy industry sectors. We are looking for a Business Development Manager to develop our industrial services across the Midlands working clients such as AD Plants, Onshore Oil & Gas, Chemical, Processing or Manufacturing

### The Role

- \* As BDM you will develop and generate sales in the industrial waste services sector.
- \* As our Business Development Manager you will develop and secure new business across the Midlands.
- \* As our Business Development professional you will develop and build strong relationships to secure repeat business opportunities.
- \* You will maintain knowledge and awareness of market trends, customer trends, and the competitive environment.
- \* As BDM you will have autonomy for planning and managing your client base, ensuring regular face to face customer visits.
- \* Working on behalf and representing a corporate organisation you will be providing a full industrial services environmental solution.

### The Ideal Candidate

\* The ideal candidate will have a proven track record as a Business Development Manager across new business generation and account development.

\* Ideally you will have experience from the industrial waste services sector or waste management or environmental services sector.

\* Alternatively you may have sold into heavy industry, energy or industrial client sector, working with clients such as AD Plants, Onshore Oil & Gas, Chemical, Processing or Manufacturing.

\* Working on behalf of a corporate organisation you will have exemplary presentation skills.

\* This role requires a candidate who is decisive with strong negotiating and influencing skills.

\* You will be an excellent relationship builder, with clients and internal colleagues.

\* Excellent written and verbal communication skills

\* Excellent IT skills required.

Field Sales, New business, Account Manager, Waste services, Industrial Services

[Apply Now](#)

#### Cross References and Citations:

1. [Business Development Manager UnitedstatesjobsJobs NottinghamUnitedstatesjobs](#)



2. [Business Development Manager Dairyjobs Jobs NottinghamDairyjobs](#)

3. [Business Development Manager Federaljobs Jobs NottinghamFederaljobs](#)

4. [Business Development Manager Europejoblistings Jobs NottinghamEuropejoblistings](#)



5. [Business Development Manager ExpertiniJobs NottinghamExpertini](#)

6. [Business Development Manager Videographerjobs Jobs NottinghamVideographerjobs](#)



7. [Business Development Manager Searcheruropeanjobs Jobs Nottingham](#)

[Searcheruropeanjobs](#)

8. [Business Development Manager AttorneyjobsJobs NottinghamAttorneyjobs](#)

9. **Business Development Manager AgilejobsnearmeJobs NottinghamAgilejobsnearme** ↗
10. **Business Development Manager Finlandjobs Jobs NottinghamFinlandjobs** ↗
11. **Business Development Manager Directorjobs Jobs NottinghamDirectorjobs** ↗
12. **Business Development Manager FlightattendantjobsJobs Nottingham Flightattendantjobs** ↗
13. **Business Development Manager Southkoreajobs Jobs NottinghamSouthkoreajobs** ↗
14. **Business Development Manager AgilejobsnearmeJobs NottinghamAgilejobsnearme** ↗
15. **Business Development Manager PolicejobsJobs NottinghamPolicejobs** ↗
16. **Business Development Manager DallasjobsJobs NottinghamDallasjobs** ↗
17. **Business Development Manager AnesthesiologistjobsJobs Nottingham Anesthesiologistjobs** ↗
18. **Business Development Manager Erpjobs Jobs NottinghamErpjobs** ↗
19. **Business development manager Jobs Nottingham** ↗
20. **AMP Version of Business development manager** ↗
21. **Business development manager Nottingham Jobs** ↗
22. **Business development manager Jobs Nottingham** ↗
23. **Business development manager Job Search** ↗
24. **Business development manager Search** ↗
25. **Business development manager Find Jobs** ↗

Source:<https://uk.expertini.com/jobs/job/business-development-manager-nottingham-aub-talent-221499231/>

Generated on: 2024-05-06 by [Expertini.Com](https://www.expertini.com)