

## Business Development Manager

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Company: Regional Recruitment Services

Location: Nottingham

Category: other-general

### Job Specification

Job Title: Business Development Manager

Job Type: Full Time, Permanent

Working Hours: Monday to Friday 8:00 am to 17:00 pm

1 in 3 Saturdays 8:00 am - 12:00 pm

Branch Location: Nottingham

My client has an exciting new opportunity for a Business Development Manager to join them at their established Nottingham branch.

We are looking to recruit a driven and ambitious individual with excellent communication skills and a fresh approach to help promote our business and identify new business opportunities. A commercial vehicle background would be beneficial, but not essential.

My client is a leading distributor of commercial vehicle parts and accessories to independent end users and fleet customers. The successful candidate will be responsible for building and maintaining strong customer relationships within their geographic area.

Duties will include:-

Promote the sales of products and services of the Client to new and existing customers.

Build and maintain strong working relationships with customers and members of staff.

Have the ability to communicate effectively.

The desire to research and find new opportunities both with products and customers.

Assess local market conditions and identify current and prospective sales opportunities.

Must be accurate and show attention to detail.

Customer account management

The ability and motivation to work on your own but also as part of a team.

Resilience and abilities to find solutions and overcome objections.

What they offer:

Salary negotiable depending on experience

A family run & family-owned business, with a great team environment and approachable management.

Birthday "Day Off"

Company Pension scheme

Progression opportunities

Training

Other Details:

Company Car

Mobile Phone

Laptop

Company Uniform (Shirts, Jumpers, Jackets)

Benefits:

Company car

Company pension

On-site parking

If you would like more information about this role, please contact Aaron on our

Commercial team on (phone number removed).

About Regional Recruitment Services – A Recruitment Agency in Leicester.

This position is advertised by Regional Recruitment Services Ltd, an award-winning independent recruitment agency that has been operating since 2008. We offer permanent, temporary and contract jobs within the Commercial, Construction, Industrial and Engineering sectors. To view all of our positions available throughout the United Kingdom, please visit our website ((url removed)).

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