

Business Development Manager

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Company: TalentTech Recruitment Ltd

Location: Nottingham

Category: sales-and-related

Business Development Manager

IT Services and Telecommunications

Hybrid Working in Burton

£30k-£40k basic with up to Double OTE

This is an exciting role for candidates with previous telecommunications sales experience. There are excellent progression opportunities with a company that is growing rapidly. The company experienced huge growth last year and are very much scaling. The role is new business focused and you will need to be proactive in your approach and possess a hunter mentality. The Company recruiting for the Business Development Manager:

Company has grown considerably in the last year

They are a market-leading business in their space and have an excellent reputation in the market

Recruiting for ambition, personality, and attitude

Fantastic role for someone looking to sell IT services/Telecommunications

Looking for candidates with previous experience so they can hit the ground hitting The Role:

Responsible closing new business opportunities through cold outreach

Strategic conversations at senior level within organisations

Negotiating contracts

Holding meetings and liaising with SDR's

Proactive outbound new business outreach

Experience with necessary sales tools is essential

Excellent opportunities to progress

The Candidate:
You will need to have some previous B2B telecommunications experience

12 months closing experience

Above all, you will have a proven track record, be keen and new business focused

Hunter, honest, trustworthy and desire to make money

The Package:
£30-40k with up to Double OTE

·Pension, Mobile, Laptop

·25 days holiday plus stats

Please apply for this job online if you are interested and feel you fit the above criteria.

The company are doing first interviews immediately and if you have any questions, please contact Ryan Parfrey at TalentTech Recruitment Ltd.

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