

Business Development Manager

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Company: C&M Travel Recruitment

Location: United Kingdom

Category: other-general

Business Development Manager – German-Speaker. Experiential Tour Operator is looking for a fluent German speaker to represent them in front of the German Speaking Travel Market. 36-39K plus 30% bonus. Location flexible. This is a very exciting opportunity for an experienced Travel Industry Sales professional to progress their travel career by moving to this award-winning, experiential tour company. They have solid financial backing and are heavily investing in the future. Business Development Manager – Key Accountabilities: Plan and Implement business development strategy Introduce the company to new potential tour operator partners by approaching Company Directors, Heads of Product and all other key decision makers Plan, Prepare and pitch presentations – utilising varied communication media. Face to face Account Management of key existing and new clients Identify requirements in market for new products and services Keep abreast of competition Business Development Manager – Key Skills: Travel Industry B2C or B2B Sales, ideally the latter, but if you tick the boxes below B2C Sales experience will be considered (For example a highly driven Asia Specialist Tailormade Consultant) Fluency in German language Knowledge of Asia travel product, highly desirable Passion for experiential travel Ability to devise and implement business development plans Excellent presentation skills If you are interested in this Business Development Manager opportunity please apply here or send your CV to Mark on mark@candm.co.uk

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