

Business Development Manager

[Apply Now](#)

Company: Chase Taylor

Location: United Kingdom

Category: other-general

Chase Taylor Recruitment is currently working on an exciting opportunity for a Business Development Manager and strong relationship builder to join a large European window and door manufacturing business and help them develop their UK Presence. They already have the infrastructure in place to make the UK their next success story and their products are well manufactured with good turn-around times and are competitively priced.

The role comes with a generous basic salary, company car, and an uncapped commission scheme. Plus, you will be in an excellent position to capitalize on future expansion plans as the company expands.

The role:

Promote the company and our products to potential customers across within North of the UK

Create marketing strategies to identify and target potential customers with compelling sales materials and proposals.

Ensure all sales opportunities are captured and explored in a timely manner.

Use your industry knowledge and contacts to maintain a healthy pipeline of new customers.

Manage the entire sales cycle from lead generation through prospecting to closing.

Keep accurate records of prospects identified, contacted, visited, and converted.

Report regularly to the Country Manager and work closely to create strategies

Attend networking events

Work closely with technical manager and team to co-ordinate logistics and after-sales

Ongoing nurturing of customers

The candidate:

Must come from the aluminium window and door background

Have a minimum of 3 years' experience in direct B2B sales within the window and door industry

A proven and impressive track record in business development.

Excellent negotiating and influencing skills.

Be computer literate

Excellent interpersonal and written communication skills.

The confidence to deal with new prospects at any level of seniority.

Excellent organisation and time-management skills.

Be able to manage own workload

Be forward thinking and sales driven

Must currently reside in the UK

Benefits:

Company Car

Uncapped Commission

If you would like to learn more about this role, please contact Martyn at Chase Taylor Recruitment and quote reference number MM2.

[Apply Now](#)

Cross References and Citations:

1. Business Development Manager Londonjobscareer Jobs United Kingdom
Londonjobscareer ↗
2. Business Development Manager Searchnzjobs Jobs United KingdomSearchnzjobs ↗
3. Business Development Manager RetailjobsnearmeJobs United Kingdom
Retailjobsnearme↗
4. Business Development Manager SoftwarejobsJobs United KingdomSoftwarejobs↗
5. Business Development Manager Abudhabijobsearch Jobs United Kingdom
Abudhabijobsearch ↗
6. Business Development Manager Warehousejobsnearme Jobs United Kingdom
Warehousejobsnearme ↗
7. Business Development Manager Nodejobs Jobs United KingdomNodejobs ↗
8. Business Development Manager Searchcanadajobs Jobs United Kingdom
Searchcanadajobs ↗
9. Business Development Manager LuxembourgjobsJobs United Kingdom
Luxembourgjobs↗
10. Business Development Manager Jobsinnigeria Jobs United KingdomJobsinnigeria ↗
11. Business Development Manager Newsjobs Jobs United KingdomNewsjobs ↗
12. Business Development Manager Shenzhenjobs Jobs United KingdomShenzhenjobs
↗
13. Business Development Manager Googleforjobsposting Jobs United Kingdom
Googleforjobsposting ↗
14. Business Development Manager Spainjobs Jobs United KingdomSpainjobs ↗
15. Business Development Manager Fitnessjobs Jobs United KingdomFitnessjobs ↗
16. Business Development Manager Orthopedicjobs Jobs United KingdomOrthopedicjobs
↗
17. Business Development Manager HongkongjobsJobs United KingdomHongkongjobs
↗
18. Business Development Manager Whitecollarjobs Jobs United KingdomWhitecollarjobs
↗
19. Business development manager Jobs United kingdom ↗
20. AMP Version of Business development manager ↗

21. **Business development manager United kingdom Jobs** ↗
22. **Business development manager Jobs United kingdom** ↗
23. **Business development manager Job Search** ↗
24. **Business development manager Search** ↗
25. **Business development manager Find Jobs** ↗

Source: <https://uk.expertini.com/jobs/job/business-development-manager-united-kingdom-chase-taylor-df61b5f711/>

Generated on: 2024-05-02 by Expertini.Com