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Business Development Manager

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Basic salary of £65,000 Realistic OTE of over £100,000 4 day working week - 32 hours per week We are partnered with an excellent Software re-seller who are looking for a Business Development Manager to join their growing team on a remote basis. Their software platform supports organisations with their Accounting, Finance and ERP functions. This is a perfect opportunity for candidates with 360 sales experience that are looking to progress their career within the SaaS industry. What you'll be doing Identify and generate new business leads. Demonstrate the software to new clients. Track leads and opportunities on the CRM system. Close deals with new clients in relation to monthly targets. Consulting with clients and building long lasting relationships. What you'll need to apply Previous experience in a sales, business development or recruitment environment. Understanding of the ERP landscape. Experience within SaaS would be advantageous. What you'll get in return for your talents Basic salary up to £65,000 per annum. Realistic OTE of over £100,000. Remote working. 4 day working week - 32 hours per week Unlimited holiday An excellent culture with regular paid socials with the team. What next Hit apply or contact Arun directly!

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