

# United Kingdom Jobs Expertini®

## Business Development Manager

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Company: enable recruitment | B Corp™

Location: United Kingdom

Category: other-general

• Annual salary up to £65,000, including car allowance • Uncapped commission, realistic OTE £110,000+ • Remote – must be UK based We are thrilled to be working with again with a really exciting B Corp Sustainable Energy Consultancy who are now looking for a new Business Development Manager to join their growing team. This is an amazing opportunity for a candidate with experience in the energy/carbon space, selling to large corporates, to really make an impact on a company with a purpose, progress their career, and be very well compensated. What you'll be doing • Build and maintain excellent client relationships through various channels. • Maintain a solid sales pipeline. • Work to close deals with corporate accounts. • Researching prospects and identifying key decision makers. • Be a strong advocate for the business. What you'll need to apply • Proven track record in business development. • Experience within the UK Energy market - ideally in procurement on energy management. What you'll get in return for your talents • Basic salary up to £65,000 including car allowance. • Uncapped commission, with realistic OTE of £110,000+. • Complete flexible, remote working. • Private Medical Insurance. • Excellent progression opportunity within an exciting B Corp. What next Hit apply or contact Tom directly!

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