

## Business Development Manager

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Company: Future Recruitment

Location: United Kingdom

Category: other-general

### NEW VACANCY! (PK8231)

#### **BUSINESS DEVELOPMENT MANAGER**

An independently owned Irish Label Company has an exciting opportunity for a Business Development Manager to join their successful sales team. This role is focused on driving label sales across various food, non-food, beverage, pharma, and logistics categories.

The client is seeking an energetic and experienced sales individual who thrives in a fast-paced environment, excels under tight deadlines, and is committed to generating new business.

Identify and generate new business leads within target categories aligned with their business strategy.

Collaborate with internal sales, commercial, and operational teams to ensure a streamlined sales process.

Selling 0-10 color self-adhesive labels across multiple markets, showcasing the company's technical capabilities and adding value both internally and externally.

#### **Essential Skills:**

Proven sales expertise in building and enhancing customer relationships.

Experience working with customers of varying sizes.

Strong customer-facing skills and commercial acumen.

Ability to thrive in a target-driven environment.

Willingness to work from the office/home and travel as needed.

Label sales experience is preferred, though experience in food packaging, pharma, or logistics sectors will be considered.

Solid knowledge of food, non-food, beverage, pharma, and logistics markets.

Proficient IT skills.

Effective workload prioritisation and deadline management.

Excellent presentation skills.

Ability to provide innovative ideas and proactive solutions.

Self-motivated with a positive work ethic.

Punctual and dependable.

Willingness to learn and take ownership.

Demonstrated good judgment and decision-making skills.

**In return, they offer:**

Full-time contract after completing a 3-month probation period.

Competitive salary with bonus.

Company car.

Laptop and phone.

Join a successful and growing sales team, where your proactive attitude and contributions will make a meaningful impact on their business every day.

**Skills:**

Business Development Manager, Sales, Strong customer-facing skills, and commercial acumen

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