

## Business Development Manager

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Company: Future Recruitment Ltd

Location: United Kingdom

Category: other-general

NEW VACANCY! (PK8231) BUSINESS DEVELOPMENT MANAGER IRELAND Hours: 40 per week Salary & Benefits Package Negotiable An independently owned Irish Label Company has an exciting opportunity for a Business Development Manager to join their successful sales team. This role is focused on driving label sales across various food, non-food, beverage, pharma, and logistics categories. The client is seeking an energetic and experienced sales individual who thrives in a fast-paced environment, excels under tight deadlines, and is committed to generating new business. Responsibilities: Identify and generate new business leads within target categories aligned with their business strategy. Collaborate with internal sales, commercial, and operational teams to ensure a streamlined sales process. Selling 0-10 color self-adhesive labels across multiple markets, showcasing the company's technical capabilities and adding value both internally and externally. Essential Skills: Proven sales expertise in building and enhancing customer relationships. Experience working with customers of varying sizes. Strong customer-facing skills and commercial acumen. Ability to thrive in a target-driven environment. Willingness to work from the office/home and travel as needed. Label sales experience is preferred, though experience in food packaging, pharma, or logistics sectors will be considered. Solid knowledge of food, non-food, beverage, pharma, and logistics markets. Proficient IT skills. Effective workload prioritisation and deadline management. Excellent presentation skills. Ability to provide innovative ideas and proactive solutions. Self-motivated with a positive work ethic. Punctual and dependable. Willingness to learn and take ownership. Demonstrated good judgment and decision-making skills. In return, they offer: Full-time contract after completing a 3-month probation period. Competitive salary with

bonus. Company car. Laptop and phone. Join a successful and growing sales team, where your proactive attitude and contributions will make a meaningful impact on their business every day. Skills: Business Development Manager, Sales, Strong customer-facing skills, and commercial acumen

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