United Kingdom Jobs Expertini®

Business Development Manager

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Company: OX Seven Location: United Kingdom Category: other-general

Are you experienced in business development and ready to challenge yourself with a company who pride themselves on innovation?

I am looking for an experienced business development manager to join our client who are renowned for driving improvement in the industry. They love collaborating with their staff and your voice will be heard in suggesting new ideas and ways of making your work life better. You will play a key role in expanding their presence in the rapidly growing hydrogen market. They are the only company in the UK to have certain equipment, so you will be selling things that only you can provide, giving you a massive advantage in starting conversations.

In such a fast moving industry you will have to be adaptable and agile as plans can quickly change to fit the businesses need – this is something which won't fluster or stifle you. You will have experience in the gas sector, ideally with hydrogen. Naturally you will be a good communicator, driven by sales and have a proven record of hitting sales targets. There is a specific focus on the UK, Ireland and mainland Europe.

You can be based anywhere within the UK as you will spend a good amount of your time, on the road chatting with existing or potential clients. As a result having a valid UK driving licence is a must!

Salary wise you will be looking at between £55 and £65K depending on experience and there are lots of other perks that come with the role too!

Cross References and Citations:

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