

## Business Development Manager

[Apply Now](#)

Company: Schenker Ltd.

Location: United Kingdom

Category: other-general

### Job description

#### Business Development Manager- Logistics (Warehouse Space)

**Location** Middlewich. Working from home can be supported.

**Interim:** Up to 6 months – Task based assignment with competitive salary. A large incentive once task completed

We are seeking a dynamic and results-driven Sales professional to join our Contract Logistics team on an interim basis. Your primary responsibility will be to promote and sell warehouse space for our Middlewich warehouse. You will play a crucial role in utilising space and maximising efficiencies for one of our key customer warehouses.

**Salary** competitive with highly attractive incentive

### What will you be doing?

Prospect, identify, and engage potential clients interested in warehouse space solutions

Conduct thorough market research to understand local market, customer needs and industry trends

Develop and maintain relationships with existing clients while expanding the customer base.

Collaborate with internal teams to ensure seamless communication and delivery of services.

Negotiate terms and conditions to secure agreements that align with both client and company objectives.

Achieve and exceed sale targets through proactive sales initiatives.

Conduct property tours and presentations to showcase the benefits and features of the available warehouse space including the existing customer

Negotiate agreements and terms with prospective tenants to maximise occupancy and revenue

## **About You**

Proven experience in sales, preferably in the logistics or warehousing industry.

Good understanding of supply chain and logistics processes would be advantageous

Knowledge of the local market

Excellent communication, negotiation, and interpersonal skills.

Ability to work independently and results-oriented

## **Next Steps**

At DB Schenker we are proud of our diverse workforce, and we are committed in enhancing it further. Therefore, we welcome all applicants, regardless of gender, age, disability, nationality, religion or sexual orientation.

Please note that candidates will be subject to the necessary right to work checks for the UK, 5 years referencing and a criminal records check.

**Your**

## Contact

Bell, Lucy

[Apply Now](#)

### Cross References and Citations:

1. [Business Development Manager Asiajobs Careers Jobs United Kingdom Asiajobs Careers ↗](#)
2. [Business Development Manager Philippines Jobs United Kingdom Philippines Jobs ↗](#)
3. [Business Development Manager Kashmirhub Jobs United Kingdom Kashmirhub ↗](#)
4. [Business Development Manager UK Jobs Career Jobs United Kingdom UK Jobs Career ↗](#)
5. [Business Development Manager United Arab Emirates Jobs United Kingdom United Arab Emirates Jobs ↗](#)
6. [Business Development Manager Electrician Jobs United Kingdom Electrician Jobs ↗](#)
7. [Business Development Manager Gynecologist Jobs United Kingdom Gynecologist Jobs ↗](#)
8. [Business Development Manager Nurse Jobs Near Me Jobs United Kingdom Nurse Jobs Near Me ↗](#)
9. [Business Development Manager Peru Jobs Jobs United Kingdom Peru Jobs ↗](#)
10. [Business Development Manager Software Engineering Jobs United Kingdom Software Engineering Jobs ↗](#)
11. [Business Development Manager Jordan Jobs Jobs United Kingdom Jordan Jobs ↗](#)
12. [Business Development Manager Genetics Jobs Jobs United Kingdom Genetics Jobs ↗](#)
13. [Business Development Manager Government Jobs Near Me Jobs United Kingdom Government Jobs Near Me ↗](#)
14. [Business Development Manager Search NZ Jobs Jobs United Kingdom Search NZ Jobs ↗](#)
15. [Business Development Manager Enforcement Jobs Jobs United Kingdom Enforcement Jobs ↗](#)

16. **Business Development Manager Respiratorytherapistjobs Jobs United Kingdom Respiratorytherapistjobs ↗**
17. **Business Development Manager TextilejobsJobs United KingdomTextilejobs↗**
18. **Business Development Manager Medicalnursejobs Jobs United Kingdom Medicalnursejobs ↗**
19. **Business development manager Jobs United kingdom ↗**
20. **AMP Version of Business development manager ↗**
21. **Business development manager United kingdom Jobs ↗**
22. **Business development manager Jobs United kingdom ↗**
23. **Business development manager Job Search ↗**
24. **Business development manager Search ↗**
25. **Business development manager Find Jobs ↗**

Source<https://uk.expertini.com/jobs/job/business-development-manager-united-kingdom-schenker-ltd--f9ea5bece5/>

Generated on: 2024-04-28 by [Expertini.Com](https://uk.expertini.com)