

## Business Development Manager - Waste Management & Recycling

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Company: Red Kite Recruitment Group

Location: Manchester

Category: sales-and-related

WASTE MANAGEMENT & RECYCLING EXPERIENCED BUSINESS DEVELOPMENT MANAGER / SENIOR SALES EXECUTIVE REQUIRED TO DELIVER NEW BUSINESS SALES

EXPERIENCE: Business Development Manager - Waste Management & Recycling Sales

SALARY: Negotiable circa £45,000 - £70,000 with negotiable benefits

LOCATION: Manchester

YOU MAY HAVE WORKED IN WASTE & RECYCLING AS A: Business Development Manager, Regional Sales Manager, Sales Executive, Waste Broker, Commercial Manager

EXPERIENCE: Business Development Manager - Waste Management & Recycling Sales

You will identify new business opportunities and deliver vs new business targets

You will travel to clients' sites

You will make sure that the work is profitable and accurately quote

You will lead on tender processes

EXPERIENCE: Business Development Manager - Waste Management & Recycling Sales

You will be happy to travel across the UK

You will have a good and wide ranging understanding of the Waste Management Sector and be credible in front of corporate / large business management teams and their sustainability function

YOU MAY HAVE WORKED IN WASTE & RECYCLING AS A: Business Development Manager, Regional Sales Manager, Sales Executive, Waste Broker, Commercial Manager

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