

Business Development Manager

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Company: Henley Executive

Location: West Bromwich

Category: computer-and-mathematical

Job title - Business Development Manager

Location – West Bromwich

Salary - £35,000 - £50,000 per annum, OTE circa £80,000

A Technology Specialist based in West Bromwich is looking for a Business Development Manager to join their successful sales team.

You will be based from their offices in the West Bromwich 2 days per week and the rest out meeting clients or working from home. This is a fantastic opportunity to be part of growing a successful global Technology business.

As Business Development Manager, your responsibilities will include:

Growing presence within the UK Commercial Sector through research and pipeline building.

Identifying and nurturing relationships with prospective new clients.

Delivering face-to-face and web-based sales presentations to clients.

Managing and nurturing existing client relationships to encourage growth.

We are looking for a Business Development Manager who has the following skills and

experience:

Previous experience within a Sales or Business Development position.

Experience selling within technology / SaaS is beneficial but not essential.

Confident in building and maintaining strong client relationships across all business levels.

Confident, clear, and inspiring communication and presentation skills.

The ability to quickly grasp technical solutions and products.

If successful you can expect a salary of between £35,000 - £50,000 per annum, plus £5k car allowance and an OTE of circa £80,000+ along with fantastic benefits package and work culture.

To apply for this role as Business Development Manager, please click apply online and upload an updated copy of your CV.

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