

Business Sales Executive - Service Provider

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Company: Hamilton Barnes

Location: United Kingdom

Category: other-general

Role

Are you ready to drive forward with an Award-Winning Independent Service Provider?

You'll have the opportunity to collaborate with a leading provider with over 20 years of industry excellence, poised to bring full-fibre internet services to residents and businesses nationwide.

Expand your network and contacts within the telecoms and service provider industry, opening doors to exciting opportunities.

Design tailor-made connectivity solutions for operators and businesses, putting your expertise to the test.

In this role, you will actively build a network of industry contacts, arrange meetings with operators, and craft connectivity solutions. You'll also manage potential customer relationships and explore new business partnerships, all while providing innovative solutions to new clients.

This position offers a competitive salary of £35,000 Basic, accompanied by a performance-based OTE and a car allowance.

If you're interested in this opportunity, apply here!

To research and build a network of contacts in the industry.

To arrange meetings with the operators and work to design a fit-for-purpose solution for their connectivity needs

To manage contacts with potential customers and plan meetings as required

Actively explore all partners that could be of use in gaining new business

Actively provide solutions to new clients

Sales experience in the telecoms/service provider space

Good/self driven mindset

£35,000 basic

OTE

Car allowance

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