

United Kingdom Jobs Expertini®

Buyer

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Company: Lime Talent

Location: London Area

Category: other-general

Buyer - Heating and Plumbing North London Salary circa £70,000 This is a great opportunity for an experienced buyer to join a family owned builders merchants. Located centrally within the business, your primary role will be to enhance the profitability of your product portfolio, emphasizing sustainable long-term growth, enhanced efficiencies, and superior customer experiences. During this transitional phase, this position offers an exceptional opportunity to pioneer a distinctive initiative aimed at industry leadership within the Heating & Plumbing sector.

Primary Responsibilities: Develop a focused, agile B2B business strategy to drive long-term sales and profit growth both in-store and online. Utilize strong analytical and data-driven decision-making processes. Stay informed of shifts in consumer demands and competitor activities. Establish a robust sourcing strategy to secure quality products that meet customer requirements. Cultivate and manage supplier relationships to foster high-performance, sustainable partnerships. Foster a customer-centric, long-term mindset. Collaborate closely with various departments to address critical issues. Proactively pursue efficiencies and overhead reductions.

Candidate Requirements: Demonstrated business acumen and commercial awareness. Proven track record of successful negotiation skills. Proficiency in Microsoft Excel. Attention to detail with strong strategic planning and organizational abilities. Enthusiasm for continuous learning and development. Experience in the Heating & Plumbing industry is advantageous but not mandatory.

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