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Buyer

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Company: Grand Circle Corporation Location: United Kingdom Category: other-general

AMERICAN TOUR OPERATOR IS LOOKING FOR Buyer in Tourism field UK/Ireland based, home-workerJoin Grand Circle Travel in our guest for excellence! We're seeking a dynamic, detail-oriented individual to enhance our purchasing team as a Buyer as of June 1st 2024.slf you're analytical, proactive, and possess strong negotiation skills, this role is for you. Your primary focus will be on supplier selection, cost analysis, negotiation, and ensuring supplier performance meets our corporate goals. Building and nurturing long-term relationships with vendors across the European travel industry will be key to your success.Key Responsibilities:Conduct negotiations on pricing, inventory, and terms, ensuring contract compliance. Cultivate and maintain vendor relationships, identifying new partners to meet evolving business needs. Collaborate with internal stakeholders to ensure procurement requirements are met promptly and efficiently.Demonstrate excellent communication skills, both written and verbal, to address issues effectively with management and suppliers. Stay abreast of competitive trends through thorough research and analysis. Utilize customer feedback to drive supplier accountability and action. Uphold and promote our Mission and Values in daily operations. Complete assigned duties and projects as directed by supervisors.Benefits:Competitive salary packageIncentive Bonus based on targeted resultsPersonal and Professional Growth – Available on requestMilestone Bonus + Travel certificate for every 5th anniversary of employment at GCCAssociate Deals -WORLDWIDE GC Tour packages available to associates @ discounted price.Referral BonusFull training program onsiteUnique Corporate Culture (Team building, Community Work, Corporate Events)Working as part of an international team (exposure to colleagues in

worldwide offices). Great opportunity to learn about all aspects of travel business and streamline your careerRequired Qualifications:2-5 years of experience in contract negotiations, preferably within the travel industry. Strong oral and written communication skills.Proficiency in analyzing, benchmarking, and negotiating pricing.Comfortable using PC software such as Excel, Word, PowerPoint, and Project.Willingness to travel up to 60% of the time, primarily within Europe. Please submit your resume and cover letter outlining your qualifications and interest in the position to Karmen Kraljevic .We thank all applicants for their interest; however, only those selected for an interview will be contacted. We look forward to reviewing your application!GRAND CIRCLE CORPORATIONwww.gct.com Grand Circle's mission is to change people's lives through exciting & adventurous travel opportunities that focus on learning & discovery. Grand Circle is the largest US Direct Marketer for Travel to Americans 50 plus. Grand Circle is headquartered in Boston, MA with 40 Regional Offices around the world. By applying to this add you will give the Grand Circle your consent for processing your data in recruitment process. The data collected in process of recruitment is in accordance with the policy of keeping. Personal data of the Grand Circle and without your express consent cannot be used in any other purposes.

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Generated on: 2024-05-06 Expertini.Com