

Buying Manager - Electrical

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Company: Rise Resourcing

Location: Manchester Area

Category: sales-and-related

Buying Manager – Electrical North West We are currently recruiting for an experienced Buying Manager to join a retailer who have seen an exciting soar in sales in the past year. This is a great opportunity for a strong trading focused buyer to join the team to help continue to drive category growth. You will be responsible for supporting the Head of Buying to deliver commercially focused product ranges that meet both Departmental and Company targets, while maintaining a strategic business focus to ensure continued growth within the department. As a Buying Manager some of your duties will include. Building & maintaining strong relationships with suppliers Ensuring selected product lines achieve season defined timeframes. Sourcing suppliers & negotiating best cost prices. Analysing sales figures to plan successful future lines. Plan & deliver specific promotions & events within your department Attending trade shows / outlets, supplier markets Negotiate the best possible contracts & terms. Plan & forecast ahead 6/12-month future strategies Monitor continual competitor and price analysis to stay ahead Presenting reports, figures, and trend information to the Senior Management team Develop the Buying team to ensure they fulfil their individual career potential. Key requirements for the role. You will need to have a background in a general merchandise in an electrical category or similar. Ability to influence and negotiate effectively. Able to adapt swiftly in a fast-paced market. Strong leadership skills Excellent communication skills and the ability to liaise effectively at all levels. Good working knowledge of budgets and managing conflicting projects. Excellent understanding of all MS Office products. If you think you have the right experience as a Buying Manager or looking for the next step up from a Category Buyer and want a fresh opportunity to develop your career

within a popular retailer who can offer a fantastic remuneration with strong benefits, then get in touch and apply today.

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