

## Car Sales Executive

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Company: Theo Jones Recruitment

Location: Richmond

Category: other-general

Are you a successful Automotive Sales Executive looking for a fantastic new opportunity?

Discover an amazing opportunity with a busy main dealer!

Automotive Sales Executive – Richmond

Salary: Basic £21,000 OTE £55,000 uncapped

Working Hours: 5 days a week with 1 day off during the week, every Saturday and Sunday on a rota

Experienced Automotive Sales Executive required for this well established and highly successful Main Dealership based in Richmond.

Automotive Sales Executive responsibilities:

\* Putting the customer at the heart of everything you do, building relationships and loyalty so customers come back time and time again

\* Strive to exceed all set targets and sales objectives

- \* Proactive use of database for customer follow ups in order to maximise sales
- \* Accomplish maximum profitability from vehicle and accessory sales
- \* Enthusiastic Interest towards ongoing training and development, ensuring all relevant technical, product, legal and promotional information is obtained and understood
- \* Chasing progress on sold orders

The ideal Automotive Sales Executive:

- \* Experience of working within a similar position is preferred although not essential.
- \* Have a solid sales background in the Automotive industry
- \* Self-motivated and dedicated individual
- \* Customer service orientated who really wants to achieve or overachieve their sales objective
- \* Ability to work within a team
- \* Must have a Driving License
- \* Excellent telephone and face to face communication skills

If you are looking for a fantastic opportunity within your already successful career and would like to join this highly successful motor company then apply today!

If you do not hear from us within 14 days of your application date, please assume we will not be progressing your application.

We have many different Motor Trade Jobs available from Service Manager, Service Team

Leader, Aftersales Manager, Sales Executive, General Sales Manager, Sales Manager, Business Manager, Sales Admin, Body Shop Manager, Panel Beater, Dealer Principal, Motor Mechanic, Service Advisor, Bodyshop Estimator, Paint Sprayer, Motor Cycle Technicians & Mechanics, Vehicle Technician, Light Commercial Vehicle Technicians, HGV Fitters, Parts Advisor, Parts Manager, Workshop Controller, Trade Parts Representative, Fast Fit, Tyre Fitters, Warranty Administrator, Rental Advisor, Car Valetor, Collection & Delivery Drivers,

Lots of Motor Trade Jobs throughout the South East including all London and all Essex postcodes. Call Us Now For Motor Trade Jobs, Working in Automotive Main Car Dealerships such as Mercedes, Audi, BMW, VW, Jaguar, Land Rover, Volvo, Bentley, Saab, Lexus, Toyota, Mazda, Ford, Peugeot, Renault, Citroen, Vauxhall, Nissan and many more

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