

Car Sales Executive/Trainee

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Company: Jago Consultants

Location: Winchester

Category: other-general

Job Description

My client is a Franchised Car Dealership and they are looking for experienced **Car Sales Executives and also Trainee Sales Executives** to join their team in **Winchester**.

Sales Executive Role

To meet and greet customers, qualify their needs and demonstrate vehicles accordingly.

To follow a sales process, whilst providing excellent customer service, building a long-term rapport with your customers.

To have a professional approach and first class people skills. You will be driven and highly motivated to succeed,

You will need to be able to demonstrate your success in your current position. in respect to sales KPIs (unit volume, F&I, CSI ratings etc.)

Sales Executive – Requirements

You will be working in a Sales Executive role within the motor industry, and will be very successful in your career.

You will need to follow a structured sales process, whilst being able to build a strong rapport with each customer.

You will be determined to succeed and prepared to drive your performance on a daily basis.

You must have a valid UK driving licence

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