

Cash & Carry Manager - Southampton

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Company: Van Vliet

Location: United Kingdom

Category: other-general

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england , flowers

Since 1990 Van VLIET Flower Group has grown into a significant international horticultural company, that specializes in the supply of fresh-cut flowers, greenery, sundries and potplants. With locations worldwide, Van VLIET has its largest markets in the UK, Ireland, Lithuania, Latvia, Croatia, Czech Republic, Greece, Portugal and USA.

Van Vliet consists of 4 companies that create a global supply chain able to provide a range of floral, plant and sundry products to your business. With locations around the world, Van Vliet has built a reputation as a significant international company who provides quality products and reliable service while still maintaining competitive industry prices. In the UK there are 16 sites.

Our customers appreciate the dedicated Van Vliet teams who always go above and beyond, to supply businesses with the best products. We pride ourselves on tailoring our service to customer needs

We are currently looking to recruit an experienced Wholesale Cash & Carry Manager for Southampton. This is an exciting and demanding role that requires flexible working hours which include evenings and weekends. It is a key position in the organization that is highly challenging, suitable for those with excellent leadership, communication, time management and organizational skills.

Reporting to our Managing Director you will, through your team, ensure the customer

service we offer is exceptional by building long lasting relationships with both current and new customers.

The successful candidate will be an excellent leader, with a flair for making sound commercial customer decisions.

Key Duties (but not limited to):

Flower Knowledge essential

Maximise the profitability of the Cash & Carry through effective control of sales, margins and overheads

Manage day to day product availability through accurate sales forecasting, and ordering.

Create a customer / sales focused working environment.

Create a positive atmosphere with the Cash & Carry with both employees and customers, encouraging the team to take pride in their work and focus on delivering high levels of customer service

Support your Area in maximising commercial sales activities with your Cash & Carry, spotting opportunities for growth by having a high level of knowledge of customers and their requirements and researching new opportunities

Be aware of our competitors and pricing so you can feedback to the Area Manager and internal teams as well as discuss with customers how we can improve

Oversee and managed debt within your Cash & Carry

Responsible for the stock within your Cash & Carry

Ensure your Cash & Carry is manned to the expected levels and your team are trained in line with our induction process

Liaise with Human Resources to ensure compliance with statutory law requirements are followed

Promote a safe working environment within your team and to lead by example ensuring all incidents, accidents and near miss details are reported through top the central HR team

Ensure you adhere to all health and safety policies and risk assessments first aid, fire drills

are completed. Ensuring your team are educated on all health and safety processes and procedures within your Cash & Carry.

If you are looking for a role that has no two days the same, offers great personal challenge as well as an opportunity to grow the business then this could be the role for you.

We are looking for a proven leader who can demonstrate through managing and leading a team of people that they can deliver results.

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