

## Channel Support Intern - Placement year

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Company: Hewlett Packard Enterprise

Location: Winnersh

Category: computer-and-mathematical

### **Job Description:**

#### **What you'll do:**

Support the day-to-day operations of the Partner & Ecosystem team across UK&I.

Build and update a fortnightly forecast pack & support the forecasting process with relevant Sales Manager.

Create documentation, mainly presentations, to support meetings such as Quarterly Business Reviews.

Internal and external meetings with partner/distribution in HPE or their offices.

Run activities & represent HPE at partner/distribution events such as Sales Floor Days & Enablement sessions.

Support in events organisation & actively participate.

Be a Champion for partner/distribution queries on HPE tooling & processes.

Management of various programmes, including incentives, & governance activities.

An opportunity to develop both professional and technical skills.

#### **Location:**

Winnersh, UK

### **What you'll need:**

Self-motivation to work independently, be confident in your resourcefulness, but aware when you need to ask for help & guidance

Good time management & organisational skills while being structured in your approach

Adaptable in working in a fast-paced sales environment, working towards tight deadlines & prioritising workload

Be prepared to travel across the UK & Ireland when necessary

Basic experience of the Microsoft Office suite including Outlook and Excel

A team orientated, collaborative mindset & proactivity to embrace opportunities

#Internship

#Winnersh

### **Additional Skills:**

Accountability, Accountability, Action Planning, Active Learning, Active Listening, Bias, Business, Calendar Management, Coaching, Computer Literacy, Creativity, Critical Thinking, Design Thinking, Empathy, Follow-Through, Growth Mindset, Intellectual Curiosity, Long Term Planning, Managing Ambiguity, Office Administration, Policy and procedures, Problem Solving, Project Management, Recordkeeping, Risk Assessment {+ 6 more}

### **What We Can Offer You:**

#### **Health & Wellbeing**

#### **Personal & Professional Development**

#### **Diversity, Inclusion & Belonging**

We are unconditionally inclusive in the way we work and celebrate individual uniqueness.

We know diverse backgrounds are valued and succeed here. We have the flexibility to manage our work and personal needs. We make bold moves, together, and are a force for good.

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