

Client Relationship Manager (Remote Role) £70k OTE

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Company: Randstad

Location: United Kingdom

Category: other-general

job details

A leading specialist field service operator, delivering environmental compliance and asset performance for site-critical plant and infrastructure company are looking for a Client Relationship Manager to identify untapped FM opportunities and oversee major projects in the East of England region. £70k OTE

Responsibilities & Skills

...*Meet and exceed customer expectations of existing clients

*Identify untapped FM opportunities and oversee major regional projects.

*Capitalize on referrals through social media platforms

*Build strong internal relationships

*Budget Control Management

*Resolve Customer Issues in a timely fashion

*Collaboration Skills

*Customer Service Team Coordination Regional Lead

*Highly organised and strong initiative skills

*Continuous Improvement and Business growth skills

*Excellent Time Management Skills

*Committed & Target Orientated

*Strong Stakeholder Management Skills

MUST HAVES:

*Experience in managing CRM systems

*Highly tech savvy

*Strong and proven track record in Sales

*A background in either waste management or environmental compliance

If this sounds like YOU - do not hesitate and click APPLY today!!!

Randstad Business Support acts as an employment business when supplying temporary staff and as an employment agency when introducing candidates for permanent employment with a client. Randstad Business Support is an equal opportunities employer and decisions are made on merits alone. A leading specialist field service operator, delivering environmental compliance and asset performance for site-critical plant and infrastructure company are looking for a Client Relationship Manager to identify untapped FM opportunities and oversee major projects in the East of England region. £70k OTE

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experience

Field Sales

skills

achieving results

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